



CASE STUDY

QUICK FACTS

Organization

Training to You – Phoenix-based training company specializing in employee development, and specifically Microsoft Office and Google Workspace skills.

Industry

Government (local + state), National private companies

Challenge

- Improve and accelerate learning experience for customers
- Reduce time, human, and financial resources
- Improve flexibility and reliability of training platform

Solution

- OrasiLabs
- OrasiLabs Customer Service Team

Results

- Identified, implemented new feature-rich virtual training platform
- Streamlined processes, costs, and overall effort for Training to You and customers
- Increased content, functionality options for course leaders
- Expanded training modules offered, increased number of courses taken
- Accelerated education, retention, and practical application for learners
- Regained enthusiasm for, and confidence in, training programs offered



Training To You Delivers a Better, More Reliable Training Experience with OrasiLabs

Flexibility, scalability, ease of virtual platform boosts learning, saves time, and reduces costs

Snapshot

Since 2003, Training to You has offered a variety of services to Arizona and local government agencies, as well as to local and national corporations. Their purpose is to advance people and organizations by providing an excellent educational experience with relevant information, comfortable learning environments, and outstanding staff. Training to You recently transitioned from an in-person training model to a hybrid model, servicing customers with various technology proficiencies. While Training to You initially utilized another virtual training solution, they faced numerous issues with it, including an inability to scale, less than optimal customer experiences, and too much of the IT Manager's time spent maintaining complicated tools. In addition, onboarding and connectivity challenges hampered delivery, and functionality limitations prevented instructors and learners from achieving maximum value.

Solution

Shortly following Training to You's introduction to DevSecOps innovator Orasi Software, the maker of OrasiLabs, Managing Director Mark Kite decided to implement the AWS cloud-native virtual eLearning platform for training anyone, anywhere, anytime. "Given the ongoing volatility in macroeconomic conditions, we sought an alternative solution that could

provide us with pricing flexibility and accommodate our future growth. Alongside the need for flexibility and reliability, we aimed to find a solution that would empower our instructors and alleviate the burdens on Training to You's IT Manager," explained Kite. "OrasiLabs emerged as a comprehensive virtual learning platform, offering the precise blend of flexibility, scalability, efficiency, and cloud-based configuration necessary to deliver the exceptional hands-on training experience that our instructors and students have grown accustomed to."

Training to You was up and running with OrasiLabs within days, providing increased functionality, easier management, and an overall superior user experience. Training to You continues to be impressed by how responsive and invested the Orasi Customer Service team is in the relationship, from the onboarding process to the everyday customer needs.

I have a lot of familiarity with numerous systems, and OrasiLabs stands out as the most user-friendly solution I have integrated thus far. The self-registration feature is straightforward and convenient for our students to employ, allowing me to allocate more time to address other IT needs. However, the most notable advantage we've gained is enhanced dependability – OrasiLabs is head and shoulders above other solutions in this regard.

Results

OrasiLabs proved to be a collaborative, easy-to-use, all-in-one platform with integrated real-time conferencing and simple intuitive interface for course delivery. The "over the shoulder" instructor view to monitor and track student progress elevates the experience Training to You can offer learners.



Learn more about OrasiLabs by visiting <https://orasilabs.com>

About OrasiLabs

OrasiLabs, by DevSecOps innovator Orasi, is the train anyone, anywhere, anytime AWS cloud-native virtual eLearning platform to train and collaborate with groups of any size, in any location, with minimal manual effort. It enables companies to deliver the highest quality content without wasting time configuring complex training environments, and empowers employees to achieve maximum knowledge retention and rapidly apply what they learn. OrasiLabs saves time, reduces overhead, and automates processes to simplify the delivery of application training, and provides an enhanced learning experience for everyone.

About Orasi

Orasi is a DevSecOps innovator enabling the acceleration, security, delivery, and adoption of software applications and cloud infrastructure through automation. Orasi AppSec and OrasiCloud solutions and services offer full lifecycle support and integration to ensure scalability of transformative applications. Also the makers of OrasiLabs, the train anyone anywhere anytime AWS cloud-native virtual eLearning platform, Orasi works with hundreds of global brands as customers and partners, including Fortune 500 companies, across a variety of industries.

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